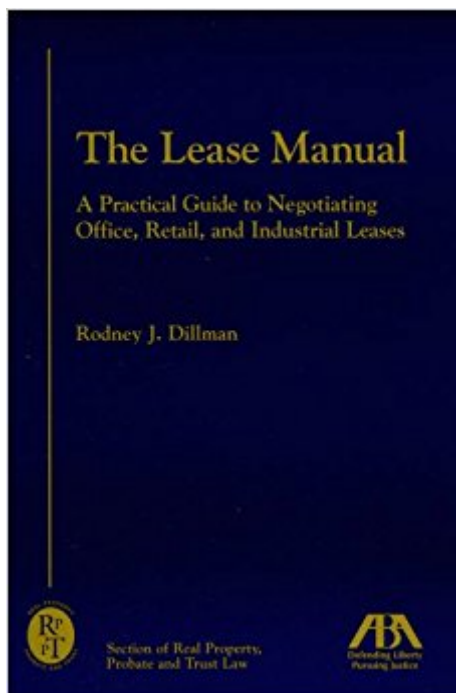


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# The Lease Manual: A Practical Guide To Negotiating Office, Retail And Industrial Leases



## Synopsis

Do you ever wonder if there's something you're missing in negotiating a lease? This book is your answer, providing effective guidance from negotiation to execution for office, retail and industrial lease transactions. It examines the concerns landlord, tenant, and lender to help facilitate and complete lease negotiations. Each lease paragraph is given a risk rating along with a brief summary of the clause and scope. Includes text and ancillary materials on CD-ROM.

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